

Partner reference
United Kingdom

Calligo

Delivering data services
that clients can trust.



Lenovo Smarter Infrastructure Solutions

Calligo's portfolio of cloud-based managed services ensure that its clients have constant, secure, and safe access to their data, wherever they are.

Backed by Lenovo and Intel® technology, Calligo delivers high-quality cloud services with outstanding availability, performance, and reliability.

Julian Box, CEO, remarks: **“Lenovo moves faster than other vendors to bring new technology to market. And Lenovo’s close partnership with Intel means that we get early access to the latest Intel processors. This perfectly complements our strategy of leveraging new technology to maintain our competitive advantage.”**



“We keep an eye on the market to check that we’re still getting the best technology at the best price, and Lenovo still easily beats the rest.”



Julian Box, CEO,
Calligo

Benefits for Lenovo Partners

- Short time to market for new technology
- Strategic partnership with Intel® ensures early access to the latest processors
- Regular co-marketing opportunities with access to significant co-marketing funding, as well as advice and support
- Reliable platform for cloud services
- Responsive support services
- Proactive account management
- Shorter delivery times than other vendors