

Partner reference
Namibia

Green Enterprise Solutions

Bringing best-of-breed
technology to Namibian
businesses.

Lenovo Smarter Infrastructure Solutions

Green Enterprise Solutions' vision is to be the leading provider of innovative, bespoke ICT solutions throughout Africa. A Lenovo Gold Partner, Green has been using Lenovo data center solutions, powered by Intel® Xeon® Scalable processors, to serve its clients for many years.

Ilana Erasmus, Sales Manager, says: **“We’ve always been very impressed with the reliability and durability of Lenovo’s hardware. Crucially, Lenovo offers same-day support services across Namibia. This means that we can offer the same—if not better—level of service coverage as our competitors, helping us to win business.”**

As a Lenovo Gold Partner, Green Enterprise Solutions benefits from even better discounts than lower program levels. **“We’re very happy with the pricing model,”** confirms Erasmus.



“Lenovo is a top-tier vendor, both in terms of technology and support. We truly believe in Lenovo technology, which inspires the trust and confidence of our clients.”



Ilana Erasmus, Sales Manager,
Green Enterprise Solutions

Benefits for Lenovo Partners

- Support services available across Namibia; spare parts kept in-country
- Reliable infrastructure powered by Intel® Xeon® Scalable processor technology
- Strong trust in Lenovo technology
- Competitive pricing model; generous rebates and incentives
- Easy-to-use partner portal
- Regular training opportunities



Lenovo