

Partner reference
Portugal

Visualforma

Giving clients confidence in
their IT.

Lenovo Smarter Infrastructure Solutions Channel Partner Program: Reliability

For Visualforma's clients, Lenovo stands for quality. For 20 years, the company has helped clients transform their IT with PC and data center solutions based on Lenovo solutions powered by Intel®. Robust, reliable and backed by expert after-sales support, Lenovo and Intel represent a safe pair of hands for the public-sector clients that Visualforma serves.

Lenovo provides regular technical and commercial training to Visualforma's employees, and a dedicated technical communication channel ensures that any requests are dealt with swiftly.

Humerto Bento, IT Operations Director at Visualforma, says: "We offer Tier I technical support and are able to resolve most client issues ourselves. On the rare occasions we do need additional support, Lenovo is very quick to respond."



"Our clients trust the Lenovo and Intel brands to run their most critical workloads. Knowing that we have the Lenovo team is on standby to provide additional support gives them even greater peace of mind."



Humberto Bento, IT Operations Director,
Visualforma

Benefits for Lenovo Channel Partners

- Strong brand recognition and client confidence in Lenovo solutions powered by Intel®
- Competitive pricing and attractive financial incentives
- Regular technical and commercial training
- Expert support is always at hand
- Dedicated communication channel for technical queries

Lenovo

